

LPG proved to be the Most Reliable & Efficient in Crisis

June 14, 2011

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AGENDA



- ① What happened on March 11, 2011
- **②** LPG: Proved to be the most reliable & efficient in a Crisis Situation.
- **③** LPG may contribute to the current Energy Situation and toward New Energy Policy

Thank you for World Support for JAPAN



People and Governments of 159 Countries and 43
 International Organization provided support and aid to Japanese People and Government.

Such as:

Presidents and Prime Ministers Visit. ex. France, Australia, China, Korea,---

Military and Special Task teams, from March 12. ex. U.S.A., Korea, Singapore, Taiwan, China, New Zealand, Australia, Chili, German, Swiss---

Monetary Donation from the World: ex. Taiwan \$180Million (most from ordinary people)

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Thank you for World Support for JAPAN



Energy Support (Except Nuclear):

- * Saudi Arabia:
 - · Saudi-Iwatani LPG Emergency Relief Program from April 2009
 - · Saudi LPG Emergency Relief Fund established May11, 2011

* Kuwait: Crude Oil - 5 mil B,* Donation to Japan.

*corrected

* Qatar: LNG - 4mil ton Offer

* Indonesia: LNG - 1mil ton Offer

* Korea: LNG - 1~1.5mil ton/month (Swap)

* Russia: LNG from Sakhalin Offer

--- and more

① What Happened on March 11, 2011



• The Great East Japan Earthquake

• March 11, 14:46

• Magnitude 9.0

(aftershocks: † M7 -5times, † M6-8, † M5-over500)

• Sanriku Coast in Tohoku, East Japan (600Km north to south)

• Victims: death more than 15,000

injured more than 5,500

injured more than 5,500

missing more than 9,000

Lost & Damaged Houses: more than 500,000

Lost LPG Cylinders: more than 130,000 (in Miyagi estimated)

Lost Automobiles: more than 260,000 Lost fishing boat: more than 22,000

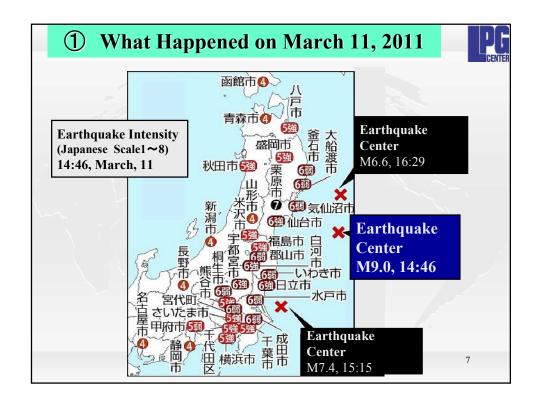
Victims still in Shelters: more than 110,000

① What Happened on March 11, 2011



- Features: Complex Disaster of a. b. & c.
 - a. Massive Earthquake & Many Aftershocks
 - b. TSUNAMI (Tidal waves)
 - c. Nuclear Accident ⇒ Power Shortage

- d. Wide Areas of Japan were damaged
- * a/b and c have quite different nature of disaster a & b: immediate affects and visible
 - c: long term and invisible, affected to all Japanese energy system









② LPG: Proved to be the most reliable & efficient in a Crisis Situation.



- Through this unfortunate disaster, LPG has reconfirmed its efficiency & validity in a Crisis Situation.
- ⇒it is depend on the nature of LPG, such as Quick, Easy & Safe
- ① Ultimate Decentralized Energy:
 Quick recovery, Easy-Transport, Easy-Storage & Installation,
 no-Pollution, no-Electricity required, Quick supply of hot-water & heating
 at the shelters etc.
- ② Variety of Methods of Use and Safety Equipment: Portable Stove/Canister, Automatic Shut-off Valve and Tube, Autogas, Emergency Bulk Tank, fill into City Gas line etc.
- 3 Quick delivery to the people right after import, since LPG is a product for consumer's immediate use and no reforming process required.

"LPG is quite suitable for a country with many Mountains and Islands, like Japan"

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② LPG: Proved to be the most reliable & efficient in a Crisis Situation.



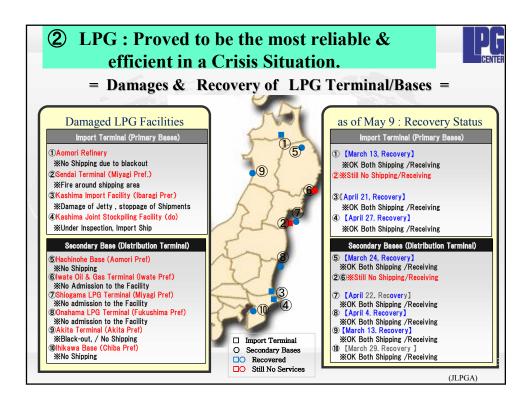
LPG: What happened

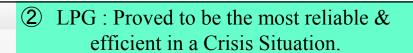
- LPG Facilities Sustained Damages and Quickly Recommence Operations, both
 - ⇒ Distribution Side &
 - **⇒** Consumer side

(Utilities connected through pipe-line/cable took longer. even today, in some area water supply systems have not resumed.)

● A lot of LPG cylinders are missing.

(in Miyagi Pref. more than 130,000 were estimated as lost by Tsunami.)







Damages on LPG User side

(1,000)

■ Consumers/Households

■ Distributers/Filling Stations & AutoGas Stations

Recovrd House-Damaged Prefecture holds (3/23)(5/6)Aomori/Iwate 930 50 30 580 Miyagi 120 90 Fukushima 630 50 20 Ibaragi/Chiba 1,900 0 0 TOTAL 4,040 140 220

Prefecture		ibuters/ g Station	AutoGas Station		
	Total	Damaged (3/23)	Total	Damaged (3/23)	
Aomori/Iwate	1009		53	5	
Miyagi	732	26	36	11	
Fukushima	884	58	40	6	
Ibaragi/Chiba	2,336	2	108	2	
TOTAL	4,961	105	237	24	

*80,000 houses were totally lost by tsunami

2 LPG: Proved to be the most reliable & efficient in a Crisis Situation.











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② LPG: Proved to be the most reliable & efficient in a Crisis Situation



LPG: What we did. 1

Support for the Victims by LPG Industry

- Quick Recovery: the Most Important at Disaster
- Portable Stove/Canisters and LPG Cylinders for emergency use were provided.

(aprx 60,000 Portable stoves, more than 150,000 canisters and 3,000 cylinders were provided.)

- **●** Emergency Bulk Tank & Equipment:
 - ⇒ Emergency Bulk Tank were proved to be very effective.

2 LPG: Proved to be the most reliable & efficient in a Crisis Situation.

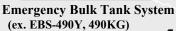


Tension Automatic Shut-off Gas-Hose Prevent Leakage











② LPG: Proved to be the most reliable & efficient in a Crisis Situation



LPG: What we did 2.

- Temporary Housing for the Disaster Victims:
 - ⇒ approx. 70,000 Required and LPG applied for almost all Temp. housing
 - ⇒ LPG Coupon ticket will be provided to the victims for the payment under Saudi/Relief fund through Japan LPG Sales Association (JLSA).
 - (\$20mil equivalent petroleum product was donated by Saudi Arabia)
- AutoGas Taxies Contributed for the transportation and emergency deliveries in the Disaster sites.
- LPG provided Hot/Warm Food &Water for the Disaster Victims.
 Tohoku in March, Temp. ↓0 ℃, Snow

② LPG: Proved to be the most reliable & efficient in a Crisis Situation.





Petro Station "No Fueling Services" (3/16 Snow)



Autogas Station (No long line)



Long line for fueling, sometime 2Km. Limit of fueling, 20ltr--

2 LPG: Proved to be the most reliable & efficient in a Crisis Situation



LPG: Why we can do it.

- **⇒** Well Prevention of Disaster
- Emergency Cooperation Agreement among the Industry members and municipal governments.

JLPGA(Importers' Association) and JLSA (Distributer's Association) with Government organize the committee regularly.

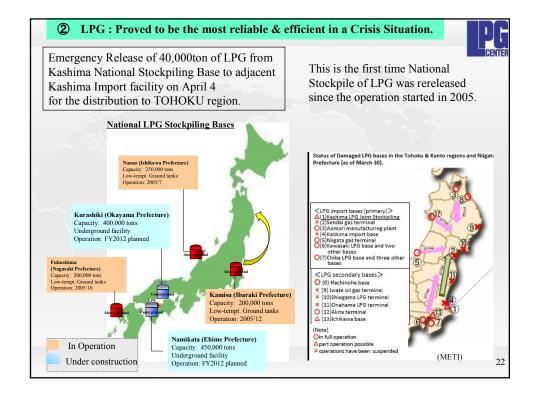
- JLPGA has the Emergency Cooperation Agreement among the members to accommodate each other with supply of LPG.
- JLSA: members, prefecture associations, have the Emergency Cooperation Agreement with local governments to secure the services and safety in the area.
- Emergency Relief Program between Saudi & Iwatani from April 2009 and doubled its support on March 22.

2 LPG: Proved to be the most reliable & efficient in a Crisis Situation



LPG: Why we can do it. continue-

- Seminars for safety use to both consumers and distributers are organized by the industry regularly.
- National Stockpile (currently 650,000ton and additional 850,000 ton in several years) for emergency release as a consumer product.
 - * Petroleum Stockpiling with Crude Oil require processing.





[Summary for LPG]

LPG may contribute:

a. Near Term (within a year):

- * LPG will be provided for the shelter and temporary housing.
- * LPG will be provided for the Thermal Power Station to make up the shortage of LNG supply:
 - ⇒ Currently 300,000ton/year for Anegasaki Thermal PS of TEPCO
 - ⇒ may have chance to add "0.3 ~ 1 million ton" for Anegasaki and Yokkaichi TPS of Chubu

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③ LPG may contribute to the current Energy Situation and toward New Energy Policy



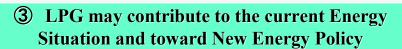
Summary for LPG LPG may contribute:

b. Long Term:

- * LPG will be re-recognized its importance as the energy source and increase utilization.
 - ⇒Households will return to LPG from all-electrical housing.
 - ⇒ LPG will be applied for new heat and generation system, such as GHP, Co-Generation, Fuel Cell etc.
 - ⇒ collaboration with Renewable energy, such as Solar power & heat and Bio Fuel etc.
 - ⇒ For City gas, as the caburetant of lean LNG.
 - ⇒ For additional National Stockpiling (expected. 850,000ton in 4-5 years after 2013/14 onward.)
 - ⇒ Conversion of Fuel for Industry Boiler from Oil to LPG.

 (promoted with government subsidiary)

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LPG Reference: (Demand)

Demand FY2009/2010

(1,000ton)

(1) 000						
Sector	FY2009	FY2010	Growth (%)			
Residential& Commercial	8,671	8,855	102.1			
Industrial	2,706	2,827	104.5			
City Gas	769	951	124.1			
Transportation	1,223	1,188	97.1			
Chem i ca l	2,740	2,319	84.6			
Electricity	312	305	97.9			
Export	203	158	77.8			
TOTAL	16,624	16,603	99.9			

(data :JLPGA)

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3 LPG may contribute to the current Energy Situation and toward New Energy Policy



LPG Reference: (Import sources & Trend)

Japanese Import (Country)

	(J-Fiscal Year, 1,000ton)						
Country	FY1995	2000	2005	2008	2009	2010	
Saudi Arabia	6,231	6,310	5,405	3,678	2,662	2,120	
Iran	98	274	368	503	554	821	
Kuwait	1,436	1,344	1,489	1,441	1,410	1,422	
Qatar	752	504	1,262	2,815	2,774	3,272	
U.A.E.	3,092	4,028	3,428	2,877	2,436	3,125	
Other ME	19	14	15		9		
Sub-Toal ME	11,628	12,474	11,967	11,314	9,845	10,760	
Australia	465	781	1,084	833	767	732	
Timor-Leste				596	445	440	
Algeria		18		110	179	67	
Nigeria			68	22	23	114	
Malaysia	385	375	222	113	92	64	
Indonesia	2,322	936	637	18	47	5	
U.S.A.	22		33	63	131	149	
Other	3	267	82	57	68		
Sub-Toal Others	3,197	2,377	2,126	1,812	1,752	1,571	
TOTAL	14,825	14,851	14,083	13,126	11,597	12,331	

(data :JLPGA)



General Discussion : Energy Situation in Japan

Current Energy Situation in Japan 1:

Energy ≒ **Electricity**,

for the people in Japan at this moment.

Accident of Fukushima Nuclear Power Station of TEPCO lead the lost of confidence on Nuclear Power and brought all Japan into severe Shortage of Electricity.

Planned blackouts were forced and 15% of conservation of electricity is to be ordered to the people and industry.

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③ LPG may contribute to the current Energy Situation and toward New Energy Policy



Current Energy Situation in Japan 2: for 1 Year

To make up such shortage, out-put from thermal power station should be increased and additional procurement of Fuels are estimated;

1st choice: Thermal Coal (Base-load fuel) *

2nd choice: LNG 9.9 – 12.2 million ton increase from FY2009 3rd choice: Oil 140-160 thousand B/D increase from FY2009 **LPG will make LNG's requirements up.**

* Thermal Coal is base-load fuel and some power stations in Tohoku and Kanto were out of operation due to the earthquake/tsunami, consumption of coal might be reduced with 6.3-7.5 million ton from FY2009 level.

(figures are estimated by EEIJ)



Current Energy Situation in Japan 3: Nuclear

54 Nuclear Power Plants (Capacity 49GW) in Japan.

On March 11, before earthquake;

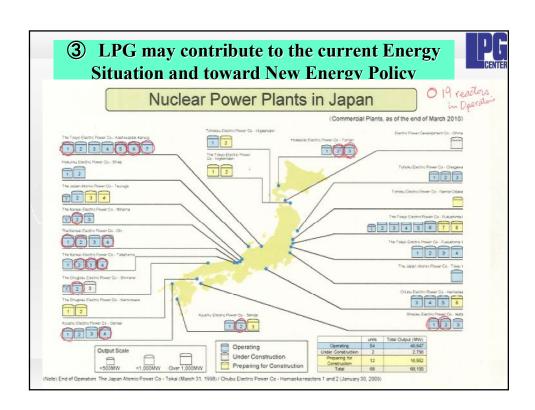
35 reactors in operation, 19 shut-down

At this moment;

19 reactors in operation, 35 shut-down

Big Concerns:

The possibility of extended periodical examinations may in the worst case result in no nuclear plants to be in operation this coming spring.





Future Energy Situation in Japan 1:

Current "Basic Energy Plan" will be revised in early 2012 with a white slate reflecting dramatic change of Energy Situation since Fukushima NPS's accident on March 11.

Current Basic Energy Plan was established June 2010, and planned to be revised in 2013.

High light of current Basic Energy Plan;

Zero-emission Power (Renewable Energy + **Nuclear**)

FY2007: 34% (9% + 26%) 2030 estimate: 70% (20% + 50%)

Nuclear reactors are planed to be constructed 9 by 2020, more than 14 by 2030.

3 1

3 LPG may contribute to the current Energy Situation and toward New Energy Policy



Future Energy Situation in Japan 2:

We have big troubles to have a solution for:

- **⇒** Replacement of Nuclear
- ⇒ Stable Energy/Electricity Supply / Safety
- ⇒ Low Carbon Society/Zero-emission energy

Japanese Government established several committees for the Growth and Revival strategies and Energy/Environment program etc. in June, last week. (in the Cabinet and in the METI)

Main Discussions points;

- * Conservation, *Renewable Energy, *Resources & Fuel,
- * Electric distribution system, *Nuclear, *Energy & Environment

On other points, from METI:

* 3E (Energy, Economics, Environment) + S (Safety) * New 32

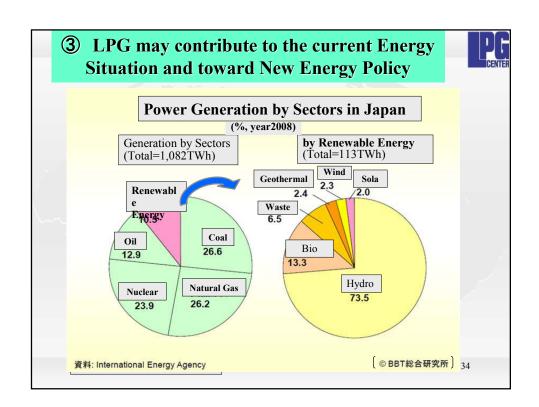


Future Energy Situation in Japan 3:

It is obvious that to achieve; Environment, Economics and Stable Supply at the same time without contribution of Nuclear is almost impossible.

Even the cabinet member considers that "20% of electricity from renewable energy by 2020 is doubtful" when Prime Minister announced.

Currently, 73.5% of Renewable energy in Japan is from Hydro.





Future Energy Situation in Japan 4:

The discussions are just started and each committee is expected to have a primary report sometime in summer and the final reports in the end of the year.

These will be reflected to the "New Basic Energy Plan" to be established early 2012.

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③ LPG may contribute to the current Energy Situation and toward New Energy Policy



Future Energy Situation in Japan 5:

LPG can not be a major player, but may contribute to the "New Energy Basic Plan" with its unique Characters. (Clean, Easy, Efficient)

Character 1: Clean Energy ⇒ "Low Carbon Society"

Character 2: Easy to transportation (no grid/pipe-line required)

⇒ good for Japan (mountain side and islands)

⇒ Fuel Cell, Cogeneration, Gas-engine

Infrastructure is already established.

Character 3: Reliable & efficient in a crisis & emergency.

Easy to storage

Character 4: Easy to collaborate with other energy sources such

as renewable energy.



Future Energy Situation in Japan 6:

Please give us your ideas and opinions.

Why don't you come over to see the outcomes of such discussions and how we have recovered from the disaster by yourself in TOKYO early next year!!

International LP Gas Seminar in Tokyo



We welcome all of you to our "17th International LP Gas Seminar 2012 Tokyo"

> **Date: February 23-24, 2012** Place: Daiichi Hotel Tokyo

No admission fee, but prior "Registration" is required. (The details will be announced early 2012)



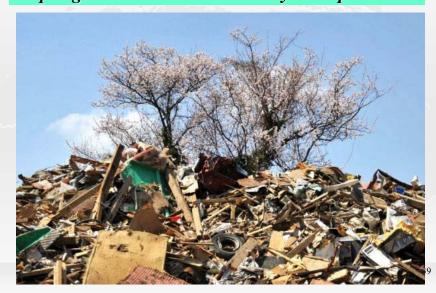
(Japanese Government, METI is the sponsor) (Mr. Otto was Key Note Speaker this year)

"16th International Seminar" on Feb.24-25, 2011 515 attendees (incl. 123 overseas)



"The Wild Cherry Tree is Symbolic of the Spirit and Pride of the People of Japan. Blooming in the Spring with all its Natural Beauty and Splendor.







Thank you very much!!

We welcome any feedbacks, suggestions or questions from you.

Mr. M. Neki

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