

# Enterprise Products Partners L.P.

LP Gas Conference

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www.enterpriseproducts.com

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#### Forward–Looking Statements



This presentation contains forward-looking statements based on the beliefs of the company, as well as assumptions made by, and information currently available to our management team. When used in this presentation, words such as "anticipate," "project," "expect," "plan," "seek," "goal," "estimate," "forecast," "intend," "could," "should," "will," "believe," "may," "potential" and similar expressions and statements regarding our plans and objectives for future operations, are intended to identify forward-looking statements.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. You should not put undue reliance on any forward-looking statements, which speak only as of their dates. Forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those expected, including insufficient cash from operations, adverse market conditions, governmental regulations, the possibility that tax or other costs or difficulties related thereto will be greater than expected, the impact of competition and other risk factors discussed in our latest filings with the Securities and Exchange Commission.

All forward-looking statements attributable to Enterprise or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained herein, in such filings and in our future periodic reports filed with the Securities and Exchange Commission. Except as required by law, we do not intend to update or revise our forward-looking statements, whether as a result of new information, future events or otherwise.

#### Enterprise Products Partners LP

(NYSE: EPD)





- One of the largest U.S. publicly traded energy partnerships with an enterprise value of nearly \$80 billion
  - 64<sup>th</sup> on Fortune 500
- Integrated midstream energy system serving producers and consumers of natural gas, natural gas liquids (NGLs), crude oil, petrochemicals and refined products
- Diversified sources of cash flow
- Visibility to growth with approximately \$5.5 billion of capital projects currently under construction; completed ≈\$4.6 billion in 2013-1Q 2014
- Top credit rated MLP Baa1 / BBB+
- Raised distribution in each of the last 38 consecutive quarters;
   6.1% increase for 4Q13 vs. 4Q12
- Significant insider ownership with management and affiliates owning ≈36% of EPD units outstanding

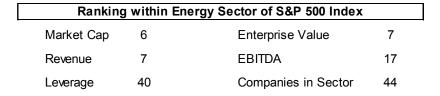
# EPD Financial Metrics Comparison S&P 500

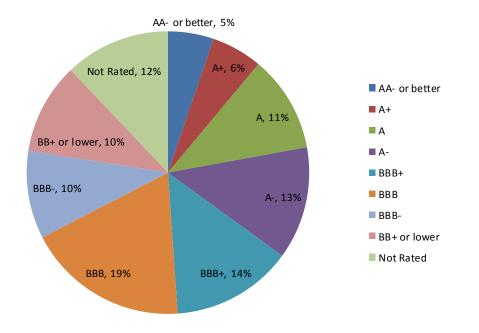


#### **Enterprise Products Partners L.P.**

Ticker: EPD Date: 12/31/2013

| Ranking in S&P 500 Index |     |          |                  |     |          |
|--------------------------|-----|----------|------------------|-----|----------|
| Market Cap               | 62  | \$61,070 | Enterprise Value | 52  | \$78,796 |
| Revenue                  | 56  | \$45,698 | EBITDA           | 130 | \$4,475  |
| Leverage                 | 406 | 3.68x    | Rating           |     | BBB+     |





| Ranking amongst "BBB+" Companies of S&P 500 Index |    |                     |    |  |  |  |  |
|---|----|---------------------|----|--|--|--|--|
| Market Cap  | 7  | Enterprise Value    | 5  |  |  |  |  |
| Revenue   | 6  | EBITDA              | 12 |  |  |  |  |
| Leverage  | 63 | Companies in Sector | 77 |  |  |  |  |

Source: Capital IQ, Bloomberg

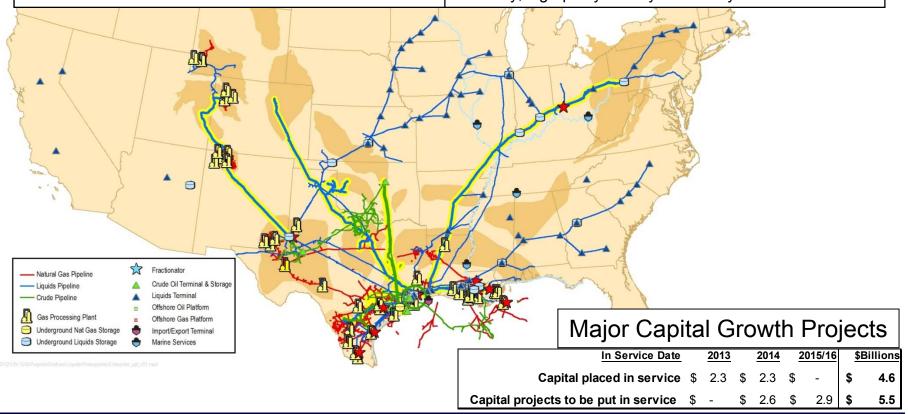
#### **EPD Portfolio of Integrated Assets**



#### **Major Asset Overview**

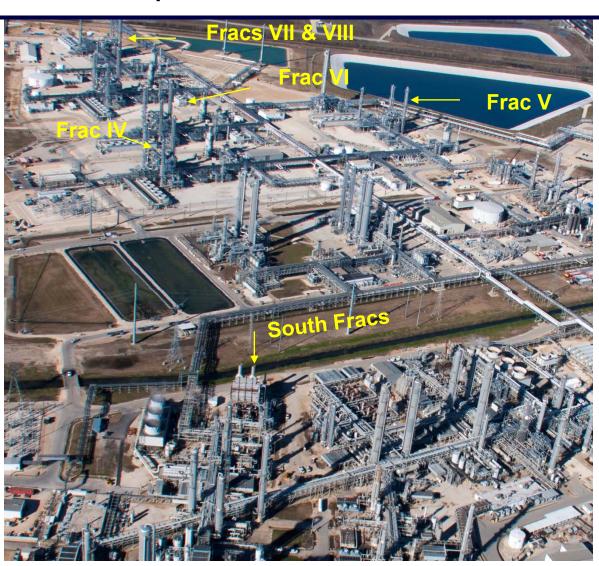
- 51,000 miles of natural gas, NGL, crude oil, refined products and petrochemical pipelines
- 200 MMBbls of NGL, refined products and crude oil, and 14 Bcf of natural gas storage capacity
- 24 natural gas processing plants

- 22 NGL & Propylene fractionators
- 6 offshore hub platforms
- NGL import / export terminals (including LPG)
- Butane isomerization complex; octane enhancement facility; high-purity isobutylene facility



### Enterprise Mont Belvieu NGL Complex Overview

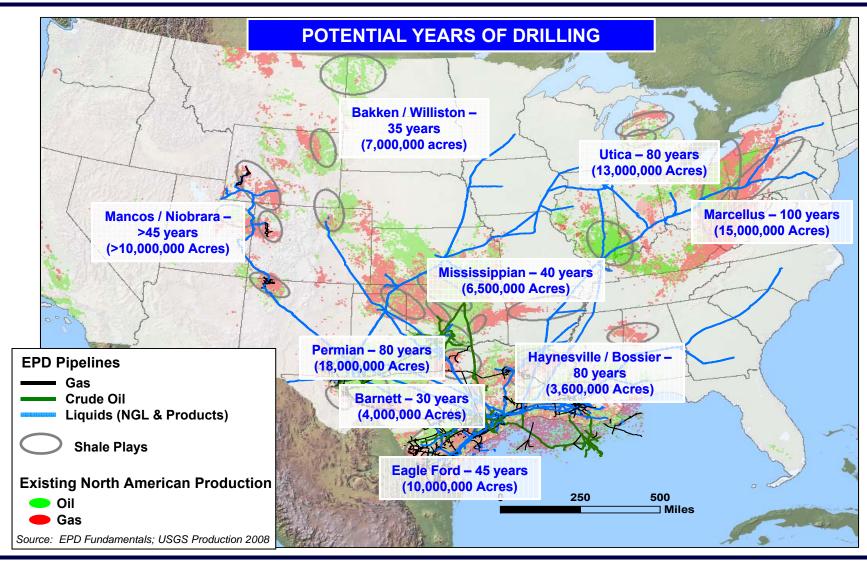




- Currently 670 MBPD of fractionation capacity
- ≈1.1 MMBPD fractionation Companywide
- 34 existing wells (100 MMBbls)
- 20+ different products in storage
- 4 wells (12 MMBbls) in development
- Infrastructure projects progressing to increase deliverability and reliability
- Over 100 pipeline interconnects
- Expansion possibilities
  - Enterprise's Mont Belvieu footprint covers 5 square miles
  - 38% currently unutilized and available for future growth

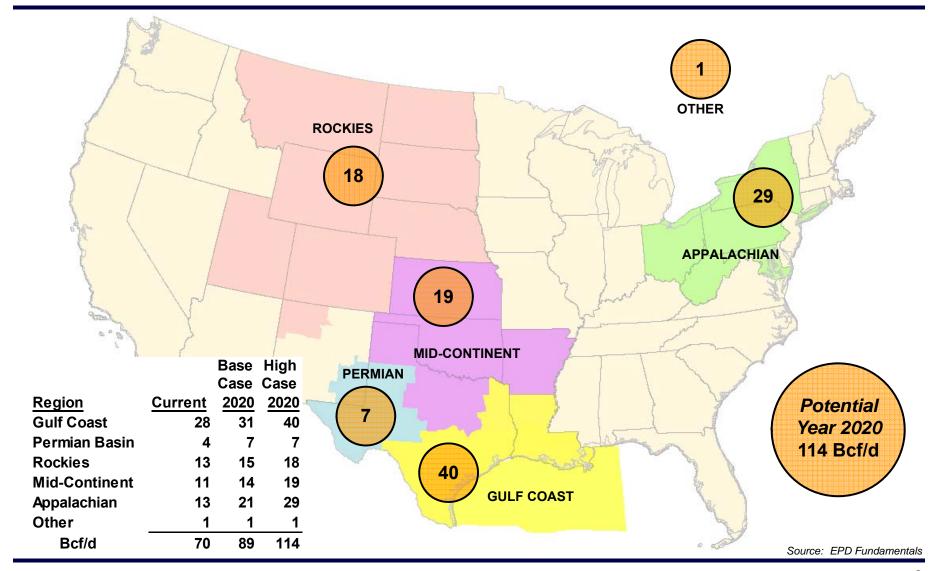
#### Shale Plays – Source Rock Substantial Acreage...Decades of Drilling





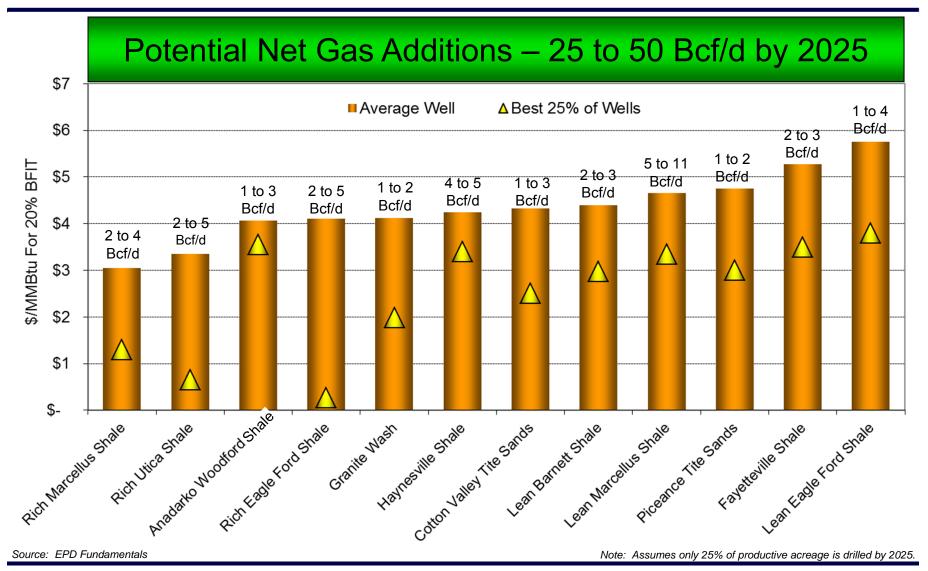
# U.S. Natural Gas Supply Potential Assuming Sufficient Markets (Bcf/d)





#### Plentiful Supply of Natural Gas Available Below \$5

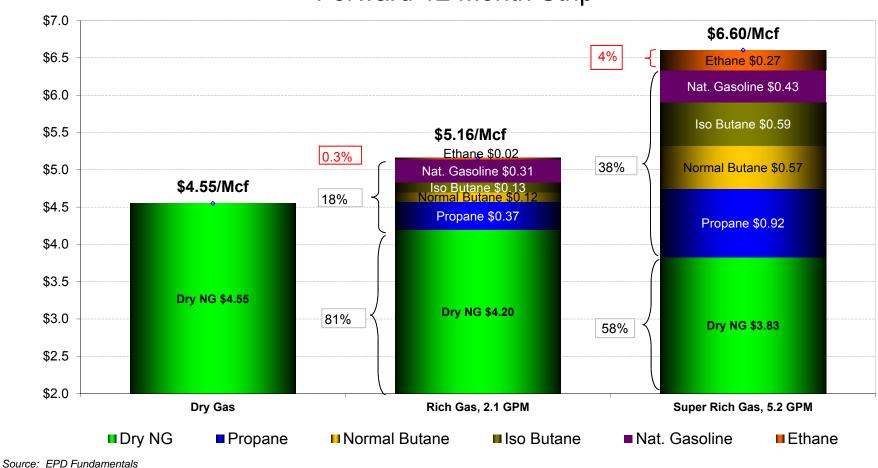




### U.S. Producer Highly Incented to Drill Rich NGLs

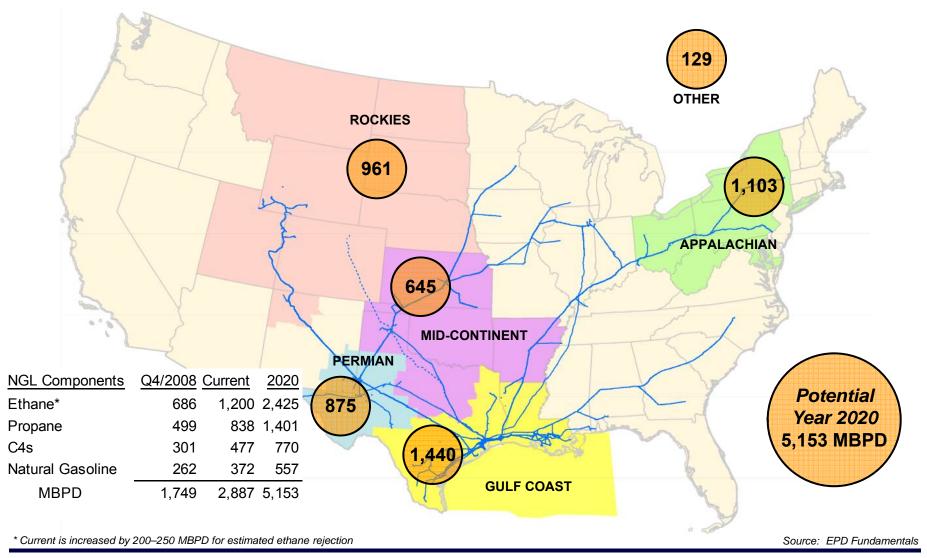


#### Rich Gas Value per Mcf of Gas Forward 12 Month Strip



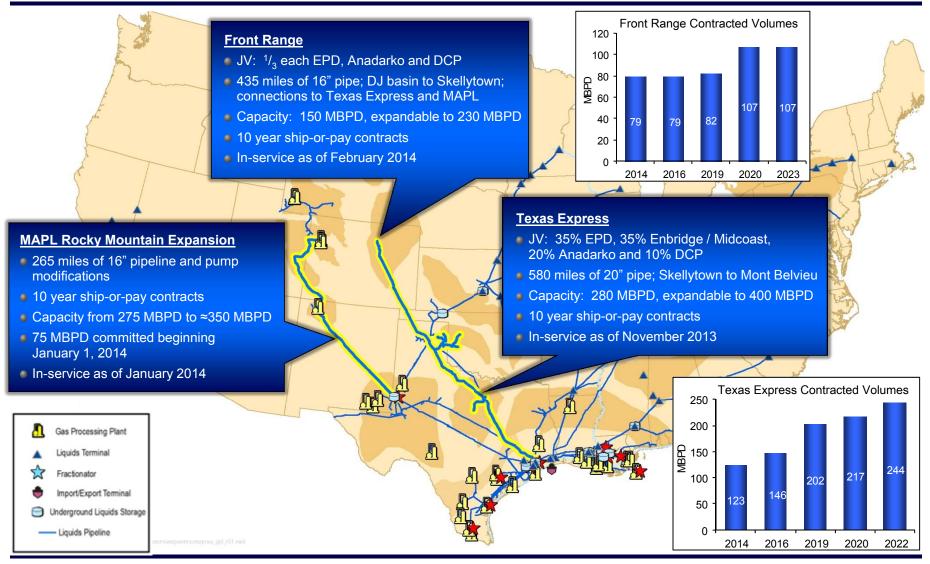
# U.S. NGL Supply Potential Assuming Sufficient Markets (MBPD)





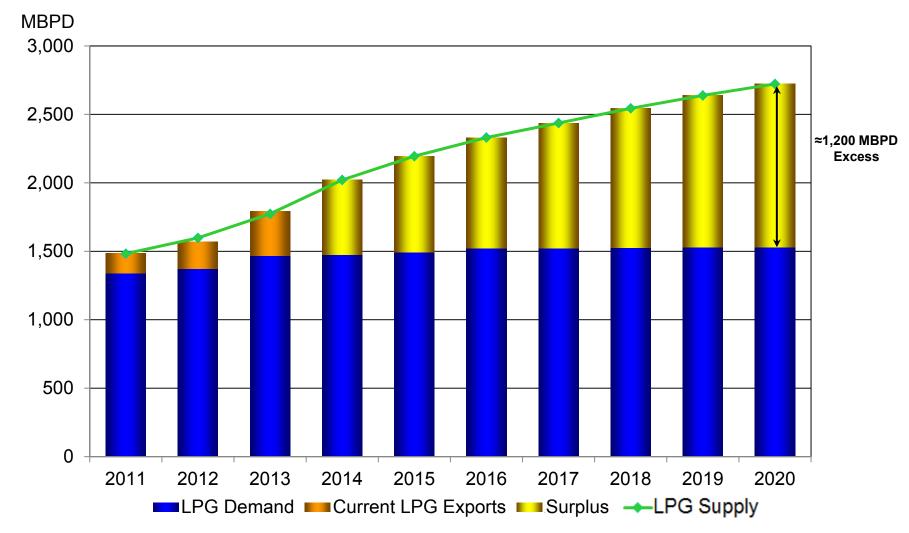
### Major NGL Capital Growth Projects Western Pipeline Expansions





# LPG Supply / Demand Picture: Significant Growth in Supplies





Source: EPD Fundamentals

Note: LPG is Propane and Butane

## EPD's LPG Export System A World Class Facility



- EPD has 670 MBPD of NGL fractionation nameplate capacity at Mont Belvieu that can produce low ethane ("LE") propane
- Integrated pipeline system dedicated to propane and butane service for export
- Access to multiple high rate wells at Mont Belvieu to maximize loading and unloading
- Export capacity:
  - LE propane deliveries currently exceed 7.5 MMBbls/mo
  - Reliability: EPD terminal has been in this business for 33 years



### EPD's LPG Export System A World Class Facility Continues to Grow



#### Propane export facility expansion:

- Minor expansion that will add ≈1.5 MMBbls/mo of capacity beginning Q1 2015
- Announced additional expansion that will increase total loading capacity in excess of 16 MMBbls/mo for LE propane and/or butane
  - Supported by a 50-year agreement with OilTanking
  - Expected in-service: Q4 2015

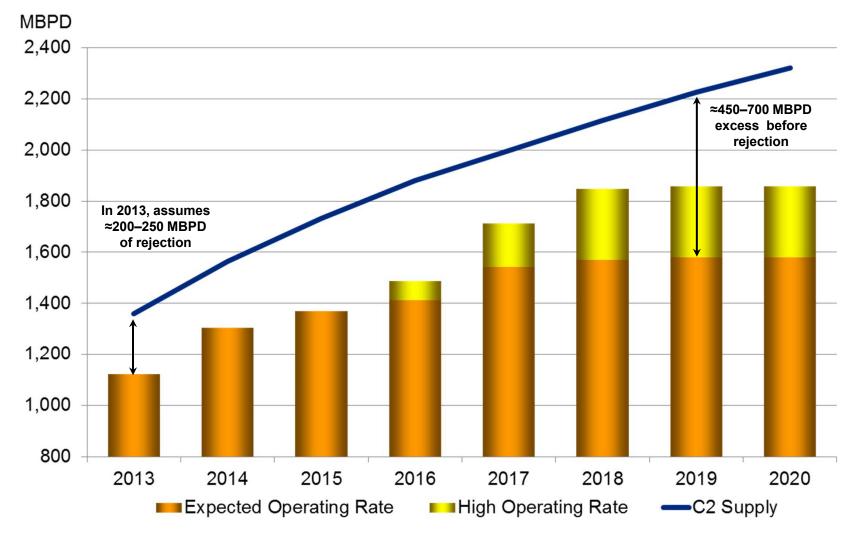
#### Ethane export facility under evaluation:

 Facility would be located adjacent to our refined products terminal in Beaumont or the Houston Ship Channel, depending on negotiations with customers, demand and ship draft requirements



# Ethane Supply / Demand Picture Could Remain Significantly Oversupplied

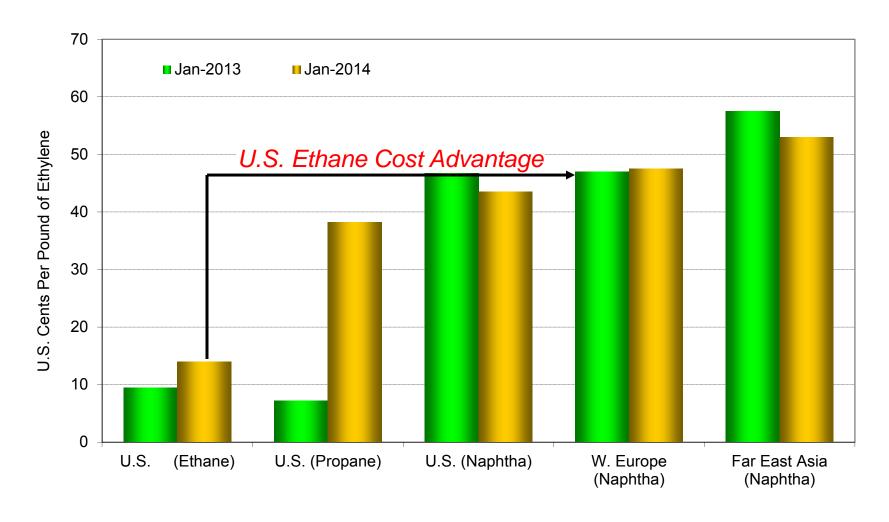




Source: EPD Fundamentals

# Global Feedstock Cost for Ethylene U.S. Ethane...Superior Globally





Source: EPD Fundamentals

### Major NGL Capital Growth Projects ATEX and Aegis Ethane Pipelines

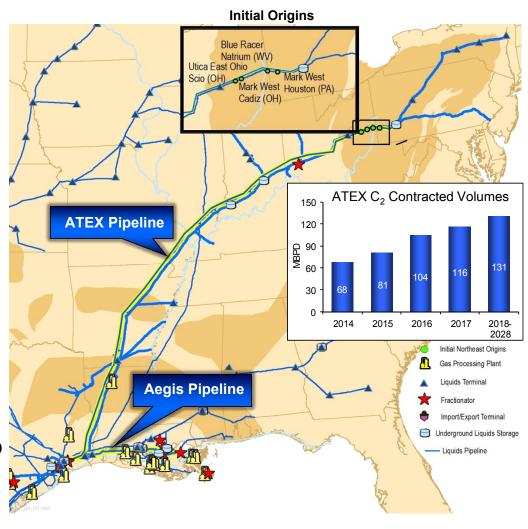


#### **ATEX Pipeline**

- 1,230-mile, 16" and 20" pipeline
- Initial capacity 125 MBPD, expandable to 265 MBPD
- Connected to MarkWest Houston NGL fractionator; expect 3 additional connections in 1Q 2014
- 15 year ship-or-pay commitments
- In-service January 2014

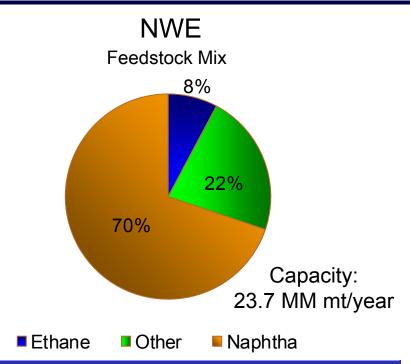
#### Aegis Ethane Pipeline

- 270-mile, 20" pipeline with capacity up to 425 MBPD (Beaumont TX to Louisiana)
- Creates header pipeline from Corpus Christi to Louisiana, when combined with existing South Texas ethane pipeline
- Will deliver ethane to at least 6 petrochemical customers
- Received commitments in excess of 200 MBPD
- Expected in-service
  - Phase 1 (to Lake Charles): 3Q 2014
  - Phase 2 (east of Lake Charles): 2Q 2015



### Opportunity for a New Market for U.S. Ethane



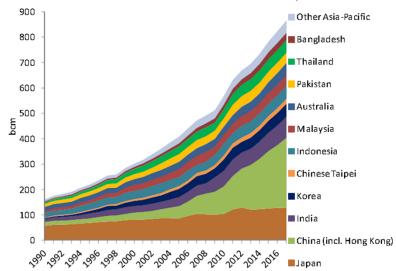


|   | Ethane (MTBV) | Naphtha (NWE) |  |  |
|---|---------------|---------------|--|--|
| Price per Gallon  | \$0.25        | \$2.50        |  |  |
| Ethylene Costs (Dollars per pound)                                    | \$0.08        | \$0.48        |  |  |
| Advantage of \$600 Million per Year for a 1.5 Billion lb/year cracker |               |               |  |  |

\*Gross, Before Costs of Logistics and Transport

Sources: CMAI, IEA and EPD Fundamentals

#### Asia Natural Gas Demand in Asia Pacific, 1990–2017



|                           | \$/MMBtu |
|---------------------------|----------|
| Asia LNG Price            | \$15.00  |
| US Ethane Equivalent      | \$4.52   |
| Opportunity LNG v. Ethane | \$10.48  |

Note: "Other Asia Pacific" in this graph consists of: Brunei Darussalam, Mongolia, Myanmar, Nepal, New Zealand, Korea, the Philippines, Singapore, Sri Lanka, Vietnam, and other.



### Thank You